

**BONUS** Episode

PITCH DECK 101

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# What is a PITCH DECK?

It's a PRESENTATION that is used to PITCH your idea to a company of audiences, generally investors



# Tips To Craft An Effective Plan/ Pitch



# **PLAN TIPS**

### **Keep It Simple and Clear**

If you had to condense your plan to one page, and then further segment it.

Keep it crystal clear, and simple without overusing business jargon.

### **Use Visuals and Illustrations (Mainly a Presentation TIP)**

Attempt to use Visuals much as possible instead of text, to convey your message. Wouldn't harm to have humour as well.

#### **Write In Points**

If you have to convey your message through writing, DO NOT write in paragraphs, but rather in points.



#### **Use Relevant Statistics**

To make your pitch more objective, obtain credible sources of REAL data, preferably from multiple sources.

#### **Be Realistic**

Convey a realistic plan to best convey how you will reach your goals.

#### **Be Consistent**

Make sure that you are consistent across all sections of your pitch.



# **PRESENTATION TIPS**

#### **Be ENTHUSIASTIC and CONFIDENT**

If you're boring, they will get bored. Showcase your passion, and know that while presenting you know your business more than anyone.

#### **Maintain EYE contact**

Maintain eye contact with ALL who are attending, especially those who might be your potential source of CASH!!!!

### Your Pitch is your REFERENCE

Your pitch should be a reference point and NOT a document to read from.



# LASTLY..... DO NOT SPILL ALL YOUR COMPANY SECRETS

Provide just enough information to keep your attendees interested, without jeopardizing in-depth details, that they can analyze and replicate on their own.



# THE END ..... FOR NOW

Thank You...

